

DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER

(Convenience translation of consolidated financial statements originally issued in Turkish and amounts expressed in thousands of TL unless otherwise indicated.)

NOTE 27 - EARNINGS PER SHARE

Earnings per share is calculated by dividing net income attributable to equity holders of the Company for the period by the weighted average number of shares of the Company available during the period. For the years ended 31 December, earnings per share are calculated as follows:

	2023	2022
Net profit attributable to the equity holders of the Company	19,622,080	15,612,776
Number of basic shares	205,264,456	199,674,319
Basic / diluted earnings per share (in full TL)	95.5941	78.1912

NOTE 28 - BALANCES AND TRANSACTIONS WITH RELATED PARTIES

28.1 Due from related parties

28.1.1 Due from associates

	2023	2022	2021
Yüce Auto	51,528	22,7402	13,726
VDF Servis	101	148	-
Total	51,629	22,888	13,726

28.1.2 Due from joint ventures

	2023	2022	2021
TÜVTURK	60	9,044	27
Total	60	9,044	27

28.1.3 Due from other related parties

	2023	2022	2021
VDF Faktoring Hizmetleri A.Ş. ("VDF Faktoring")	8,169,226	4,152,704	1,754,040
VDF Sigorta Aracılık Hizmetleri A.Ş.	11,036	6,884	3,846
VDF Filo Kiralama A.Ş.	356,040	3,867	2,555
VDF	5,532	229	148
Other	19,001	27,965	36,783
Total	8,560,835	4,191,649	1,797,372

28.1.4 Due from shareholders

	2023	2022	2021
Doğuş Holding	49,135	2,536	75,517
Total	49,135	2,536	75,517

Grand total	8,661,659	4,226,117	1,886,642
--------------------	------------------	------------------	------------------

As at 31 December 2023, the Group imposes 2.37% interest charge on the receivables from related parties (31 December 2022: 1.91% per month) and (31 December 2021: 1% per month).

DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER

(Convenience translation of consolidated financial statements originally issued in Turkish and amounts expressed in thousands of TL unless otherwise indicated.)

NOTE 28 - BALANCES AND TRANSACTIONS WITH RELATED PARTIES (Continued)

28.2 Other receivables due from related parties

28.2.1 Other current receivables due from associates

	2023	2022	2021
Doğuş Teknoloji	3,747	4,457	12,771
Total	3,747	4,457	12,771

28.2.2 Other current receivables due from other related parties

	2023	2022	2021
VDF Filo Kiralama A.Ş. (sublease receivables)	25,047	17,206	11,123
Total	25,047	17,206	11,123

Grand total	28,794	21,663	23,894
--------------------	---------------	---------------	---------------

28.2.3 Other non-current receivables due from related parties

	2023	2022	2021
VDF Filo Kiralama A.Ş. (sublease receivables)	23,648	1,187	3,974
Total	23,648	1,187	3,974

28.3 Current prepayments due from related parties

28.3.1 Current prepaid expenses to related parties

28.3.1.1 Current prepaid expenses to associates

	2023	2022	2021
Doğuş Teknoloji	11,384	12,534	2,119
Total	11,384	12,534	2,119

28.3.1.2 Current prepaid expenses to other related parties

	2023	2022	2021
Pozitif Arena Salon İşletmeleri A.Ş.	26,358	26,805	23,881
Antur Turizm A.Ş.	3,381	1,590	41
Pozitif Müzik A.Ş.	205	914	874
Diğer	548	70	-
Total	30,492	29,379	24,796

28.3.1.3 Current prepaid expenses to shareholders

	2023	2022	2021
Doğuş Holding	1,441	2,839	2,450
Total	1,441	2,839	2,450
Grand total	43,317	44,752	29,365

DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER

(Convenience translation of consolidated financial statements originally issued in Turkish and amounts expressed in thousands of TL unless otherwise indicated.)

NOTE 28 - BALANCES AND TRANSACTIONS WITH RELATED PARTIES (Continued)

28.3 Current prepayments due from related parties (Continued)

28.3.2 Non- Current prepaid expenses to related parties

28.3.2.1 Non-current prepaid expenses

	2023	2022	2021
Doğuş Teknoloji	3,766	4,638	1,269
Antur Turizm	1	-	-
Pozitif Arena Salon İşletmeleri A.Ş.	-	11,242	11,382
Pozitif Müzik A.Ş.	-	214	1,077
Total	3,767	16,094	13,728

28.3.3 Advances given

28.3.3.1 Advances given to other related parties

	2023	2022	2021
Doğuş Yayın Grubu A.Ş.	-	-	2,225
Total	-	-	2,225

28.4 Trade payables due to related parties

28.4.1 Trade payables due to associates

	2023	2022	2021
Yüce Auto	1,099,488	204,533	250,003
Doğuş Teknoloji	138,810	74,194	32,718
Total	1,238,298	278,727	282,721

28.4.2 Trade payables due to joint ventures

	2023	2022	2021
TÜVTURK	-	7	-
Total	-	7	-

DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER

(Convenience translation of consolidated financial statements originally issued in Turkish and amounts expressed in thousands of TL unless otherwise indicated.)

NOTE 28 - BALANCES AND TRANSACTIONS WITH RELATED PARTIES (Continued)

28.4 Trade payables due to related parties (Continued)

28.4.3 Trade payables due to other related parties

	2023	2022	2021
VDF	190,612	36	26
Antur Turizm A.Ş.	98,878	19,097	5,752
Doğuş Verimlilik ve Merk. Satın Alm. Hizm. Tic. A.Ş.	14,798	11,224	750
Doğuş İnşaat ve Ticaret A.Ş.	7,579	3,587	-
VDF Filo Kiralama A.Ş.	5,388	25,978	3,516
Nahita Restaurant İşletmeciliği ve Yatırım A.Ş.	4,077	4,426	4,758
VDF Faktoring	2,692	1,445	1,131
TDB Kalibrasyon Hizmetleri A.Ş.	1,668	1,712	455
Semanticum Bilişim Sanayi ve Ticaret A.Ş.	19	672	1,058
Diğer	1,500	2,176	4,729
Total	327,211	70,353	22,175

28.4.4 Trade payables due to shareholders

	2023	2022	2021
Doğuş Holding	141,507	156,914	155,607
Total	141,507	156,914	155,607
Grand total	1,707,016	506,001	460,503

28.4.5 Other payables due to shareholders

	2023	2022	2021
Doğuş Holding	-	37,074	-
Total	-	37,074	-

28.5 Deferred income from related parties

28.5.1 Deferred income from shareholders

	2023	2022	2021
Doğuş Holding	1,060	-	-
Total	1,060	-	-

DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER

(Convenience translation of consolidated financial statements originally issued in Turkish and amounts expressed in thousands of TL unless otherwise indicated.)

NOTE 28 - BALANCES AND TRANSACTIONS WITH RELATED PARTIES (Continued)

28.6 Related party transactions

The amounts of transactions made with related parties as of December 31 are as follows:

28.6.1 Associates

Sales and other income generating transactions:	2023	2022
Other income	441,985	186,726
Sale of products and returns, net	200,341	138,004
Sale of services, net	3,331	2,747
Financial income	1,116	2,239
Total	646,773	329,716
Purchases and expenses incurring transactions:	2023	2022
Inventory purchase	7,268,725	2,675,462
Other purchases	458,490	338,790
Fixed asset purchases	446,491	276,720
Services rendered	145,174	96,255
Other expenses	16,500	4,068
Total	8,335,380	3,391,295

28.6.2 Joint ventures

Sales and other income generating transactions:	2023	2022
Sale of products and returns, net	7,144	23,238
Sale of service, net	386	213
Other income	8	19
Total	7,538	23,470
Purchases and expense creating transactions:	2023	2022
Inventory purchases	11,080	-
Services purchases	378	133
Other purchases	3	14
Total	11,461	147

DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER**

(Convenience translation of consolidated financial statements originally issued in Turkish and amounts expressed in thousands of TL unless otherwise indicated.)

NOTE 28 - BALANCES AND TRANSACTIONS WITH RELATED PARTIES (Continued)

28.6 Related party transactions (Continued)

28.6.3 Other related parties

a) Income generated from other related parties

	2023					
	Sale of products	Sale of services	Sale of fixed assets	Other income from operating activities	Financial income	Total
VDF Filo	2,920,589	26,840	-	14,262	-	2,961,691
VDF Sigorta	5	3	-	63,505	-	63,513
VDF Faktoring	-	-	-	-	-	-
Other	111,205	854	11	14,517	-	126,587
	3,031,799	27,697	11	92,284	-	3,151,791

	2022					
	Sale of products	Sale of services	Sale of fixed assets	Other income from operating activities	Financial income	Total
VDF Filo	756,189	23,755	-	3,175	-	783,119
VDF Sigorta	-	3	-	50,691	-	50,694
VDF Faktoring	-	-	-	-	-	-
Other	108,757	1,869	13	8,049	285	118,973
	864,946	25,627	13	61,915	285	952,786

b) Expenses arising from transactions with other related parties

	2023							
	Services rendered	Purchase of fixed assets	Purchase of inventory	Finance expenses	Other purchases	Other expenses from operating activities	Consumer loan incentive expenses	Total
Antur Turizm	297,102	-	5,787	-	8	61,885	-	364,782
VDF Faktoring	-	-	-	31,446	-	-	-	31,446
VDF Sigorta	648	-	-	-	1	11	-	660
VDF Filo	48,038	-	135,052	-	11	-	-	183,101
Other	52,655	15,896	7,082	-	7,436	47,479	244,091	374,639
	398,443	15,896	147,921	31,446	7,456	109,375	244,091	954,628

DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER

(Convenience translation of consolidated financial statements originally issued in Turkish and amounts expressed in thousands of TL unless otherwise indicated.)

NOTE 28 - BALANCES AND TRANSACTIONS WITH RELATED PARTIES (Continued)

28.6 Related party transactions (Continued)

	2022							Total
	Services rendered	Purchase of fixed assets	Purchase of inventory	Finance expenses	Other purchases	Other expenses from operating activities	Consumer loan incentive expenses	
Antur Turizm VDF	95,795	-	-	-	19	20,676	-	116,490
Factoring	-	-	-	19,081	-	-	-	19,081
VDF Sigorta	-	662	-	-	1,547	2	-	2,211
VDF Filo	49,280	387	228,751	-	216	-	-	278,634
Other	34,401	17,982	2,485	234	929	34,574	-	90,605
	179,476	19,031	231,236	19,315	2,711	55,252	-	507,021

28.6.4 Transactions with shareholders

a) Income generated from shareholders

	2023					Total
	Sale of Products	Sale of services	Sale of fixed assets	Financial income		
Doğuş Holding	143,925	6,013	1	53,281		203,220
	143,925	6,013	1	53,281		203,220

	2022					Total
	Sale of products	Sale of services	Sale of fixed assets	Financial income		
Doğuş Holding	129,797	6,383	484	-		136,664
	129,797	6,383	484	-		136,664

b) Expenses arising from transactions with shareholders

	2023					Total
	Services rendered	Purchase of fixed assets	Financial expense	Purchase of inventory	Other expense	
Doğuş Holding	57,418	-	24,710	1,817	3,643	87,588
	57,418	-	24,710	1,817	3,643	87,588

	2022					Total
	Services rendered	Purchase of fixed assets	Financial expense	Purchase of inventory	Other expense	
Doğuş Holding	27,921	1,987	48,423	-	2,460	80,791
	27,921	1,987	48,423	-	2,460	80,791

DOĞUŞ OTOMOTİV SERVİS VE TİCARET A.Ş.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER

(Convenience translation of consolidated financial statements originally issued in Turkish and amounts expressed in thousands of TL unless otherwise indicated.)

NOTE 28 - BALANCES AND TRANSACTIONS WITH RELATED PARTIES (Continued)

28.7 Key Management Personnel Compensation

	2023	2022	2021
Salaries and other short-term employee benefits	731,350	488,504	99,704
Total	731,350	488,504	99,704

The Group classifies members of the Board of Directors and senior executives who have administrative responsibilities as key management personnel, since they are responsible for the planning, management and control of the Group's operations.

Remuneration of Board of Directors and senior executive who have administrative responsibilities, for the period ended 31 December 2023 and 2022 includes salaries, health insurance and employer shares of Social Security Institution.

NOTE 29 - FINANCIAL INSTRUMENTS

Financial instruments and capital risk management

Financial risk factors

The Group's objectives are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other shareholders and to maintain an optimal capital structure to reduce the cost of capital. The Group's capital structure includes payables including loans and respectively cash and cash equivalents, paid-in capital, reserves and retained earnings.

The board of directors monitors the return on capital and the level of dividends to ordinary shareholders.

The Group monitors its share capital by using financial liability to equity ratio. The ratio is calculated by dividing financial liabilities deducting to cash and cash equivalents to equity. Total of financial liabilities comprises entire current and non-current financial liabilities whereas total equity comprises each equity item on the statement of financial position.

The following table sets out the Group's financial liability to equity ratio as at 31 December:

	2023	2022	2021
Total financial liabilities	10,780,452	7,177,723	13,325,832
Cash and cash equivalents	(7,643,608)	(5,574,548)	(9,262,471)
Total financial liabilities, net	3,136,844	1,603,175	4,063,361
Total equity	41,845,590	31,621,026	18,254,226
Financial liabilities / equity ratio	0.07	0.05	0.22

The Group's activities expose it to a variety of financial risks, including the effects of changes in debt and equity market prices, foreign currency exchange rates and interest rates. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance of the Group.

The risk management program is applied by the Company and its subsidiaries, joint ventures and associates in line with the policies set by the Board of Directors.